

RECORDATI S.P.A.

Ordinary Shareholders' Meeting convened for 17th April 2013 at 10.00 a.m. at the registered offices of the Company at 1 via Civitali Milan in a single call.

Form for the appointment of the designated proxy in accordance with Art. 135-undecies of Legislative Decree No. 58/1998

The company, Società per Amministrazioni Fiduciarie "SPAFID" S.p.A", in the person of one of its employees or a specially authorised associate, in the capacity of the "Designated Proxy" in accordance with Art. 135 *undecies* of Legislative Decree No. 58/1998 appointed by **RECORDATI S.P.A.** is collecting voting authorisations for the shareholders' meeting convened for 17th April 2013, in a single call in accordance with the procedures and time limits reported in the notice to convene published on the company website and in the national daily Repubblica on 15th March 2013.

The authorisation, together with the voting instructions reserved to the Designated Proxy, must be sent to the latter either by courier or by registered letter to the domicile specially elected for that purpose, at 10, Foro Buonaparte, Milan, not later than the end of the second trading day prior to the date set for the shareholders' meeting in a single call (i.e. not later than 11.59 p.m. on 15th April 2013). The proxy is valid solely for proposals in relation to which voting instructions have been given.

The authorisation and the voting instructions may be revoked before that time limit according to the same procedures employed to grant them.

The grant of an authorisation and voting instruction by signing this form does not result in any expense to be borne by the shareholder.

Spafid, in its capacity as the Designated Proxy, reports that it holds no interest of its own with respect to the resolutions submitted for approval by voting. Nevertheless, in consideration of the contractual relations existing between Spafid and the Company relating in particular to the technical assistance and ancillary services provided for shareholders' meetings, in order to avoid potential subsequent disputes connected with an alleged existence of circumstances which might determine a conflict of interest pursuant to article 135-decies, paragraph 2, letter f) of Legislative Decree No. 58/1998, Spafid expressly declares that, should unknown circumstances arise or in the event of amendments or additions to the proposals submitted to the Shareholders' Meeting, it does not intend to cast a vote that is different from that indicated in the instructions.

PROXY FORM

(Section to be notified to the Company through the Designated Proxy – Please compile with the requested information)

I, the undersigned, _____
(name and personal details of the person who holds voting rights) born at _____ on _____

resident at the address: street _____ town/city _____
with Fiscal Code _____

Information to be compiled at the discretion of the shareholder:

- communication No. (reference to the communication provided by the intermediary)
- performed by
- identification codes if applicable

APPOINT the Designated Proxy to participate and vote in the above shareholders' meeting in accordance with the instructions given to him/her in relation to shares of Recordati S.p.A. held in custody account No. at (depository bank) ABI CAB

DECLARE that I am aware of the possibility that the authorisation given to the Designated Proxy may contain voting instructions even on only some of the proposals submitted for voting on the agenda and that in that case the vote will be cast only for those proposals on which voting instructions have been given.

AUTHORISE Spafid to process my personal data for the purposes and under the conditions and time limits indicated in the relative attachment.

I, the undersigned, (last name and first name of the signatory only if different from the owner of the shares)
.....

sign this authorisation in my capacity as (check the box that applies)

- pledgee contango broker usufructuary
- custodian manager legal representative or attorney with power to subdelegate
- Other (specify)

Place/Date,

Signature.....

VOTING INSTRUCTIONS

(Section containing information for use by the Designated Proxy only – Please check the boxes indicated)

I, the undersigned, (2)..... *(name and personal details)* authorise the Designated Proxy to voting according to the following instructions in the shareholders' meeting convened for 17th April 2013 in a single call by RECORDATI S.P.A.

A) Resolutions subject to voting

AGENDA	IN FAVOUR OF THE PROPOSAL CONTAINED IN THE EXPLANATORY REPORT	IN FAVOUR OF THE PROPOSAL SUBMITTED BY THE MAJORITY SHAREHOLDER	IN FAVOUR OF THE PROPOSAL SUBMITTED BY ANOTHER SHAREHOLDER	AGAINST	ABSTAIN
1. Board of Directors' Review of Operations; Report of the Board of Statutory Auditors; Financial Statements as at and for the financial year ended 31 st December 2012; relative and consequent resolutions.	<i>(check this box)</i>	<i>Do not check</i>	<i>Do not check</i>	<i>(check this box)</i>	<i>(check this box)</i>
2. Remuneration policies in accordance with article 123-ter of Legislative Decree No. 58/98; relative and consequent resolutions.	<i>if in favour (check this box)</i>	<i>Do not check</i>	<i>Do not check</i>	<i>if against (check this box)</i>	<i>(check this box)</i>
3. Proposal to authorise the purchase and utilization of treasury stock; relative and consequent resolutions.	<i>(check this box)</i>	<i>Do not check</i>	<i>Do not check</i>	<i>(check this box)</i>	<i>(check this box)</i>
4. Proposal to approve regulations for	<i>(check this box)</i>	<i>Do not check</i>	<i>Do not check</i>	<i>(check this box)</i>	<i>(check this box)</i>

shareholders' meetings.					
5. Appointment of a new Director after first changing the number of directors. Relative and consequent resolutions.					
Redetermination of the number of the directors	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>
Appointment of the new Director	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>
Determination of the annual remuneration of the new Director	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>

B) UNKNOWN CIRCUMSTANCES

If circumstances unknown at the time when the authorisation is issued (4), the undersigned with reference to:

	CONFIRMS THE INSTRUCTIONS	REVOKES THE INSTRUCTIONS	CHANGES THE INSTRUCTIONS		
			IN FAVOUR	AGAINST	ABSTAIN
1. Board of Directors' Review of Operations; Report of the Board of Statutory Auditors; Financial Statements as at and for the financial year ended 31 st December 2012; relative and consequent resolutions.	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>
2. Remuneration policies in accordance with article 123-ter of Legislative Decree	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>

No. 58/98; relative and consequent resolutions.					
3. Proposal to authorise the purchase and utilization of treasury stock; relative and consequent resolutions.	(check this box)	(check this box)	(check this box)	(check this box)	(check this box)
4. Proposal to approve regulations for shareholders' meetings.	(check this box)	(check this box)	(check this box)	(check this box)	(check this box)
5. Appointment of a new Director after first changing the number of directors. Relative and consequent resolutions.	(check this box)	(check this box)	(check this box)	(check this box)	(check this box)
Redetermination the number of the directors	(check this box)	Do not check	..... (name of the shareholder)	(check this box)	(check this box)
Appointment of the new Director	(check this box)	Do not check	..... (name of the shareholder)	(check this box)	(check this box)
Determination of the annual remuneration of the new Director	(check this box)	Do not check	..... (name of the shareholder)	(check this box)	(check this box)

C) AMENDMENTS OR ADDITIONS (5)

	CONFIRMS THE INSTRUCTIONS	REVOKES THE INSTRUCTIONS	CHANGES THE INSTRUCTIONS		
			IN FAVOUR	AGAINST	ABSTAIN
1. Board of Directors' Review of Operations; Report of the Board of Statutory Auditors; Financial Statements as at and for the financial year ended 31st December 2012; relative and consequent resolutions.	(check this box)	(check this box)	(check this box)	(check this box)	(check this box)

2. Remuneration policies in accordance with article 123-ter of Legislative Decree No. 58/98; relative and consequent resolutions.	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>
3. Proposal to authorise the purchase and utilization of treasury stock; relative and consequent resolutions.	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>
4. Proposal to approve regulations for shareholders' meetings.	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>
5. Appointment of a new Director after first changing the number of directors. Relative and consequent resolutions.	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>	<i>(check this box)</i>
Redetermination the number of the directors	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>
Appointment of the new Director	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>
Determination of the annual remuneration of the new Director	<i>(check this box)</i>	<i>Do not check</i>	..... <i>(name of the shareholder)</i>	<i>(check this box)</i>	<i>(check this box)</i>

In the event of a vote on a **liability action** proposed in accordance with Art. 2393, paragraph 2 of the Italian Civil Code by shareholders when the annual report is approved, the undersigned delegates the Designated Proxy to vote as follows:

IN FAVOUR AGAINST ABSTAIN

INSTRUCTIONS FOR COMPILATION AND DELIVERY

1. The original of the **proxy form**, to be notified to the Company through the Designated Proxy with the voting instructions reserved to it, must be sent (together with documentation giving proof of powers to sign in accordance with following point) to arrive no later than 11.59 p.m. on 15th April 2013 at the company Società per Amministrazioni Fiduciarie "SPAFID" S.p.A., at 10, Foro Buonaparte, Milano 20121 by one of the following methods:
 - a. delivery at the offices of the trust company (SPAFID) of the original of the proxy form and the voting instructions, with the presentation of a currently valid identity document by the delegating shareholder so that the trust company can perform a personal identification. If the delegating shareholder is a legal person, by the delivery of a notarised or officially certified copy of the original which demonstrates that: (i) the party granting the authorisation is the pro tem legal representative of the delegating shareholder or another duly authorised party; (ii) that the party granting the authorisation is in possession of the appropriate powers to act in that respect;
 - b. delivery of the documentation detailed in the previous point by either by courier or registered letter together with a currently valid copy of an identity document of the delegating shareholder or, if the delegating shareholder is a legal person, of the pro tem legal representative or another duly authorised party.
2. Give the first and last name of the signatory of the proxy form and the voting instructions.
3. In accordance with article 135-*undecies*, paragraph 3 of Legislative Decree No. 58/998, "Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders' meeting. With regard to proposals for which no voting instructions are given, the shares of the shareholder concerned are not considered in calculating the majority and the percentage of capital required for the resolutions to be carried."
4. Where significant circumstances arise, unknown at the time of the grant of the authorisation, which cannot be communicated to the shareholder, it is possible to choose between: a) confirmation of the voting instructions already issued; b) change of the voting instructions already issued; c) revocation of the voting instructions already issued. If no choice has been made, then the voting instructions issued in sub-section A) are considered as confirmed.
5. In cases where amendments or additions to resolutions submitted to the shareholders' meeting are made, it is possible to choose between: a) the confirmation of a voting instruction if already issued; b) the change of a voting instruction if already issued or the issue of a voting instruction; c) revocation of a voting instruction already issued. If no choice has been made, then the voting instructions issued in sub-section A) are considered as confirmed.

Legislative Decree No. 58/1998 (Consolidated Finance Act)

Art. 135 decies

(Conflict of interest of the proxy and substitutes)

1. Conferring proxy upon a representative in conflict of interest is permitted provided that the representative informs the shareholder in writing of the circumstances giving rise to such conflict of interest and provided specific voting instructions are provided for each resolution in which the representative is expected to vote on behalf of the shareholder. The representative shall have the onus of proof regarding disclosure to the shareholder of the circumstances giving rise to the conflict of interest. Article 1711, second subsection of the Italian Civil Code does not apply.
2. In any event, for the purposes of this article, conflict of interest exists where the representative or substitute:
 - a) has sole or joint control of the company, or is controlled or is subject to joint control by that company;
 - b) is associated with the company or exercises significant influence over that company or the latter exercises significant influence over the representative;
 - c) is a member of the board of directors or control body of the company or of the persons indicated in paragraphs a) and b);
 - d) is an employee or auditor of the company or of the persons indicated in paragraph a);
 - e) is the spouse, close relative or is related by up to four times removed of the persons indicated in paragraphs a) to c);
 - f) is bound to the company or to persons indicated in paragraphs a), b), c) and e) by independent or employee relations or other relations of a financial nature that compromise independence.
3. Replacement of the representative by a substitute in conflict of interest is permitted only if the substitute is indicated by the shareholder. In such cases, subsection 1 shall apply. Disclosure obligations and related onus of proof in any event remain with the representative.
4. This article shall also apply in cases of share transfer by proxy.

Art. 135 undecies

(Proxy designated by a listed company)

1. Unless the Articles of Association decree otherwise, companies with listed shares designate a party to whom the shareholders may, for each shareholders' meeting and within the end of the second trading day prior to the date scheduled for the shareholders' meeting, including for callings subsequent to the first, a proxy with voting instructions on all or some of the proposals on the agenda. The proxy shall be valid only for proposals on which voting instructions are conferred.
2. Proxy is conferred by signing a proxy form, the content of which is governed by a Consob regulation. Conferring proxy shall be free of charge to the shareholder. The proxy and voting instructions may be cancelled within the time limit indicated in subsection 1.
3. Shares for which full or partial proxy is conferred are calculated for the purpose of determining due constitution of the shareholders' meeting. With regard to proposals for which no voting instructions are given, the shares are not considered in calculating the majority and the percentage of capital required for the resolutions to be carried.
4. The person appointed as representative shall any interest, personal or on behalf of third parties, that he or she may have with respect to the resolution proposals on the agenda. The representative must also maintain confidentiality of the content of voting instructions received until scrutiny commences, without prejudice to the option of disclosing such information to his or her employees or collaborators, who shall also be subject to confidentiality obligations. The party appointed as representative may not be assigned proxies except in compliance with this article.

5. By regulation pursuant to subsection 2, Consob may establish cases in which a representative failing to meet the indicated terms of Article 135-decies may express a vote other than that indicated in the voting instructions.

Italian Civil Code

Art. 2393

(Corporate liability action)

A liability action against directors is initiated following a shareholders resolution, even if the company is in liquidation.

The resolution on directors' liability may be voted when the annual report is being discussed, even if it is not among the list of items on the agenda, when it concerns events relating to the financial year to which the annual report also relates.

The action may be brought within five years of a director leaving office.

The liability action resolution results in the dismissal of the directors against whom it is directed, provided that it is approved with the vote in favour of at least one fifth of the share capital. In this event the shareholders' meeting itself must replace them.

The company may abandon the liability action and negotiate a settlement, provided the abandonment and the settlement are approved with an explicit shareholders' resolution and provided there is no vote against by a minority of the shareholders which represents at least one fifth of the share capital or, in companies which make use of risk capital markets, at least one twentieth of the share capital, or the proportion established in the corporate by-laws for the initiation of a corporate liability action within the meaning of the first and second paragraphs of Art. 2393 *bis*.

PROTECTION OF PERSONS AND OTHER ENTITIES WITH RESPECT TO THE TREATMENT OF PERSONAL DATA

INFORMATION IN ACCORDANCE WITH ART. 13 OF LEGISLATIVE DECREE NO. 196 OF 30.06.2003

In accordance with Art. 13 of Legislative Decree No. 196/2003 the personal data contained in the proxy form will be processed by the Company – the data controller – in order to manage operations in relation to shareholders' meetings, in compliance with the laws in force on the protection of personal data.

This data may be known by workers of the Company who are specifically authorised to process them in their capacity as persons responsible for or appointed to pursue the above aims: this data may be distributed or communicated to specific parties in compliance with a legal, regulatory or EU obligation or on the basis of orders given by an authority legally empowered to issue them or given by supervisory and control bodies. Without the data the Company will be unable to allow the proxy to take part in the Shareholders' Meeting.

The persons concerned have the right to know at any time what data concerning them the Company has, its origin and how it is used. They also have the right to have it updated, rectified, added to or deleted, to ask for it to be frozen and to oppose processing of the data by contacting the privacy officer pursuant to Art. 7 of Legislative Decree No. 193/2003 (Società per Amministrazioni Fiduciarie "SPAFID" S.p.A., 10, Foro Buonaparte 20121 Milan – Tel 02-806871; fax 02-80687330).